



# Phu Nguyen-Van

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## **Axe de recherche**

Transitions, Environnement, Énergie, Institutions, Territoires

## **Thème(s)**

Economie de l'environnement, de l'énergie et des ressources naturelles; Economie de l'agriculture; Economie du développement

**HAL:** [Lien](#)



## **Présentation**

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Je suis Directeur de Recherche au Centre National de la Recherche Scientifique (CNRS). Je suis actuellement affilié à [EconomiX](#) (unité mixte de recherche du CNRS et de l'Université Paris Nanterre). Je suis également membre du programme [IDGM+](#) du Labex (Clermont-Ferrand, France) et du réseau mondial "Environment for Development" ([EfD Vietnam](#)). I suis actuellement professeur invité (visiting professor) à [University of Management and Technology](#) (UMT), Ho Chi Minh City (Vietnam) & [Vietnam National University-University of Economics and Business](#) (VNU-UEB, Hanoi, Vietnam).

Mes domaines de recherche sont l'économétrie appliquée, l'économie de l'environnement, l'économie de l'agriculture, et l'économie du développement.

J'ai été attribué le prix [Guy Ourisson](#) en 2013 par le Cercle Gutenberg pour le meilleur jeune chercheur en Alsace et la [Médaille de Bronze](#) en 2015 par le CNRS pour le meilleur jeune chercheur en France.

Pages personnelles:

- Google site: <https://sites.google.com/view/nguyen-van/>

- RePec: <https://ideas.repec.org/e/pva24.html>

## Documents de travail

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HAL: [Lien](#)

09/2025 - Hysteresis in Addictive Consumption Depends on Time Preferences  
Dimitri Dubois, Sophie Massin, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger

06/2025 - Dynamic relationship between global economic policy uncertainty, food prices and maritime transport: Evidence from the TVP-VAR-SV model  
Phu Nguyen-Van, Ling Sun, Wenjing Zhang

02/2025 - Farmers' preferences toward organic certification scheme: Evidence from a discrete choice experiment in Northern Vietnam  
Kene Boun My, Quang-Huy Nguyen, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, Tuyen Tiet, Nguyen To-The

02/2024 - Synergy in environmental compliance, innovation and export on SMEs' growth  
Phu Nguyen-Van, Tuyen Tiet, Quoc Tran-Nam

09/2023 - Capital diversion in Vietnamese state-owned enterprises  
Ngoc Anh Nguyen, Phu Nguyen-Van

09/2023 - Stated preferences outperform elicited preferences for predicting reported compliance with Covid-19 prophylactic measures  
Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger

06/2022 - Composite effects of human, natural and social capitals on sustainable food-crop farming in Sub-Saharan Africa  
Chinh Hoang-Duc, Tuan Nguyen-Anh, Phu Nguyen-Van, Tuyen Tiet, Nguyen To-The

03/2022 - Nudging for lockdown: behavioural insights from an online experiment  
Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Ismael Rafai, Bruno Ventelou, Marc Willinger

11/2021 - Social incentive factors in interventions promoting sustainable behaviors: A meta-analysis  
Phu Nguyen-Van, Anne Stenger, Tuyen Tiet

11/2021 - Designing acceptable anti-COVID-19 policies by taking into account individuals' preferences: evidence from a Discrete Choice Experiment  
Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger

# Publications

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**HAL:** [Lien](#)

**2025** - Sophie Massin, Phu Nguyen-Van, Dimitri Dubois, Marc Willinger, Bruno Ventelou. Hysteresis in addictive consumption depends on time preferences. *Theory and Decision*, 2025, (10.1007/s11238-025-10072-w). (hal-05373134)

<https://hal.science/hal-05373134v1>

**2025** - Tuan Nguyen-Anh, Phu Nguyen-Van, Nguyen To-The. Farmers' Preferences and Attitudes in Conversion to Organic Farming: A Lab-in-the-Field Experiment. 2025. (hal-05222204)

<https://hal.science/hal-05222204v1>

**2025** - Cuong Le Van, Thanh Tam Nguyen-Huu, Phu Nguyen-Van, Ngoc-Sang Pham. Đổi mới sáng tạo để thoát bẫy nghèo khó, bẫy thu nhập trung bình và bẫy tăng trưởng trung bình?. 2025. (hal-05158494)

<https://hal.science/hal-05158494v1>

**2025** - Quoc Tran-Nam, Phu Nguyen-Van, Tuyen Tiet. Synergy in environmental compliance, innovation and export on SMEs' growth. *Economics of Innovation and New Technology*, 2025, 34 (1), pp.138-162. (10.1080/10438599.2024.2315506). (hal-04441426)

<https://hal.science/hal-04441426v1>

**2025** - Wenjing Zhang, Ling Sun, Phu Nguyen-Van. Dynamic relationship between global economic policy uncertainty, food prices and maritime transport: Evidence from the TVP-VAR-SV model. 2025. (hal-05137663)

<https://hal.science/hal-05137663v1>

**2025** - Sophie Massin, Phu Nguyen-Van, Dimitri Dubois, Marc Willinger, Bruno Ventelou. Hysteresis in Addictive Consumption Depends on Time Preferences. 2025. (hal-05266721)

<https://hal.science/hal-05266721v1>

**2025** - Kene Boun My, Quang-Huy Nguyen, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, et al.. Farmers' preferences toward organic certification scheme: Evidence from a discrete choice experiment in Northern Vietnam. 2025. (hal-04931827)

<https://hal.science/hal-04931827v1>

**2024** - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Rebound effects: the longer distance from social optima. Second international conference on "Action versus Inaction facing Climate Change" (AICC), Jun 2024, Strasbourg, France. (hal-04652687)

<https://hal.science/hal-04652687v1>

**2024** - Nhat-Anh Nguyen, Anne Stenger, Phu Nguyen-Van. Rebound effects in the era of energy transition. What Works Climate Solutions Summit, Jun 2024, Berlin, Germany. (hal-04652686)

<https://hal.science/hal-04652686v1>

**2024** - Marlène Guillon, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger. Consumer impatience: A key motive for Covid-19 vaccination. *Journal of Behavioral and Experimental Economics*, 2024, 110 (102190), (10.1016/j.socec.2024.102190). (hal-04516843)

<https://hal.inrae.fr/hal-04516843v1>

**2023** - Ismaël Rafaï, Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, et al.. Stated preferences outperform elicited preferences for predicting reported compliance with Covid-19

prophylactic measures. *Journal of Behavioral and Experimental Economics*, 2023, 107, pp.102089. (10.1016/j.socec.2023.102089). (hal-04192470v2)  
<https://hal.inrae.fr/hal-04192470v2>

2023 - Cuong Le-Van, Ngoc-Anh Nguyen, Ngoc-Minh Nguyen, Phu Nguyen-Van. Capital diversion in Vietnamese state-owned enterprises. *Fulbright Review of Economics and Policy*, 2023, 3 (2), pp.221-229. (10.1108/FREP-05-2023-0019). (hal-04384629)  
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<https://hal.science/hal-04652683v1>

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<https://hal.science/hal-04652682v1>

2023 - Jean-Alain Heraud, Phu Nguyen-Van, Thi Kim Cuong Pham. Public services, environmental quality and subjective well-being in a European city: the case of Strasbourg metropolitan area. *Fulbright Review of Economics and Policy*, 2023, 3 (2), pp.87-110. (10.1108/FREP-05-2023-0017). (hal-04384531)  
<https://hal.science/hal-04384531v1>

2023 - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Rebound effects: the longer distance from social optima. *The 12th Congress of the Asian Association of Environmental and Resource Economics (AAERE)*, Aug 2023, Tokyo, Japan. (hal-04652681)  
<https://hal.science/hal-04652681v1>

2023 - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Rebound effects in the era of energy transition. *The 12. Congress of the Asian Association of Environmental and Resource Economics (AAERE)*, Aug 2023, Tokyo, Japan. 2023. (hal-04652234)  
<https://hal.science/hal-04652234v1>

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<https://hal.science/hal-04652678v1>

2023 - Patrick Guillaumont, Phu Nguyen-Van, Thi Kim Cuong Pham, Laurent Wagner. Equal opportunity and poverty reduction: how should aid be allocated?. *Review of Development Economics*, 2023, 27 (1), pp.550-608. (hal-03676395)  
<https://hal.science/hal-03676395v1>

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<https://hal.science/hal-04228589v1>

2022 - Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, Bruno Ventelou, et al.. What drives the acceptability of restrictive health policies: An experimental assessment of individual preferences for anti-COVID 19 strategies. *Economic Modelling*, 2022, 116, pp.106047. (10.1016/j.econmod.2022.106047). (hal-03866196)  
<https://amu.hal.science/hal-03866196v1>

- 2022 - Tuan Nguyen-Anh, Chinh Hoang-Duc, Tuyen Tiet, Phu Nguyen-Van, Nguyen To-The. Composite effects of human, natural and social capitals on sustainable food-crop farming in Sub-Saharan Africa. *Food Policy*, 2022, 113, pp.102284. (10.1016/j.foodpol.2022.102284). (hal-03927534)  
<https://hal.science/hal-03927534v1>
- 2022 - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Impacts of public policy on the rebound effect of green heating services. The 11th Congress of the Asian Association of Environmental and Resource Economics (AAERE), Aug 2022, Ho Chi Minh City, Vietnam. (hal-04652676)  
<https://hal.science/hal-04652676v1>
- 2022 - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Impacts of public policy on the rebound effect of green heating services. Workshop "Sustainability, public action, and well-being", Jul 2022, Hanoi, Vietnam. (hal-04652671)  
<https://hal.science/hal-04652671v1>
- 2022 - Thierry Blayac, Dimitri Dubois, Sébastien Duchene, Phu Nguyen-Van, Ismaël Rafai, et al.. A behavioral economics approach for individual decisions in the face of COVID-19: Successes and disappointments. *Médecine/Sciences*, 2022, 38 (6-7), pp.594-599. (10.1051/medsci/2022077). (hal-03720284)  
<https://amu.hal.science/hal-03720284v1>
- 2022 - Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, B Ventelou, et al.. Nudging for Lockdown. *Social Psychology*, 2022, 53 (3), pp.133-151. (10.1027/1864-9335/a000483). (hal-03629110)  
<https://hal.inrae.fr/hal-03629110v1>
- 2022 - Nadir Altinok, Phu Nguyen-Van. Smarter Teachers, Smarter Students? Some New Evidence from Sub-Saharan Africa. Cuong Le Van; Van Pham Hoang; Makoto Tawada. *International Trade, Economic Development, and the Vietnamese Economy*, Springer, pp.103-126, 2022, *New Frontiers in Regional Science: Asian Perspectives*, 978-981-19-0514-8. (10.1007/978-981-19-0515-5). (hal-03662320)  
<https://hal.science/hal-03662320v1>
- 2022 - Tuan Nguyen-Anh, Chinh Hoang-Duc, Tuyen Tiet, Phu Nguyen-Van, Nguyen To-The. Composite effects of human, natural and social capitals on sustainable food-crop farming in Sub-Saharan Africa. 2022. (hal-04159802)  
<https://hal.science/hal-04159802v1>
- 2022 - Kene Boun My, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, Tuyen Tiet, et al.. Drivers of organic farming: Lab-in-the-field evidence of the role of social comparison and information nudge in networks in Vietnam. *Ecological Economics*, 2022, 196, pp.107401. (10.1016/j.ecolecon.2022.107401). (hal-03781161)  
<https://hal.science/hal-03781161v1>
- 2022 - Phu Nguyen-Van, Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Ismael Rafai, et al.. Nudging for lockdown: behavioural insights from an online experiment. 2022. (hal-04159813)  
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- 2022 - Nhat-Anh Nguyen, Anne Stenger-Letheux, Phu Nguyen-Van. Facteurs comportementaux, adoption des technologies basées sur les énergies renouvelables et effet rebond : application aux technologies de chauffage pour les particuliers. Séminaire annuel de restitution de l'Observatoire Hommes-Milieus Fessenheim, 2022, Strasbourg, France. (hal-04638555)  
<https://hal.science/hal-04638555v1>

- 2021 - Émilien Veron, van Phu Nguyen, Anne Stenger. Les freins au développement de l'agriculture biologique dans l'Eurométropole de Strasbourg. 2021, pp.1-5. (hal-03703426)  
<https://hal.science/hal-03703426v1>
- 2021 - Phu Nguyen-Van, Anne Stenger, Tuyen Tiet. Social incentive factors in interventions promoting sustainable behaviors. PLoS ONE, 2021, 16 (12), 27 p. (10.1371/journal.pone.0260932). (hal-03472060)  
<https://hal.science/hal-03472060v1>
- 2021 - Laté Ayao Lawson, Phu Nguyen-Van. Institutions and Geography. Energy Journal, 2021, 42 (2), pp.223-252. (10.5547/01956574.42.2.llaw). (hal-03098071)  
<https://hal.science/hal-03098071v1>
- 2021 - Phu Nguyen-Van, Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Marc Willinger, et al.. Designing acceptable anti-COVID-19 policies by taking into account individuals' preferences: evidence from a Discrete Choice Experiment. 2021. (hal-04159727)  
<https://hal.science/hal-04159727v1>
- 2021 - Phu Nguyen-Van, Isabelle Terraz. When union's activity matter. Applied Economics, 2021, 53 (21), pp.2433-2446. (10.1080/00036846.2020.1861207). (hal-03098123)  
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- 2021 - Phu Nguyen-Van, Anne Stenger, Tuyen Tiet. Social incentive factors in interventions promoting sustainable behaviors: A meta-analysis. 2021. (hal-04159725)  
<https://hal.science/hal-04159725v1>
- 2021 - Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Bruno Ventelou, et al.. Population preferences for inclusive COVID-19 policy responses. The Lancet Public Health, 2021, 6. (hal-03663993)  
<https://hal.science/hal-03663993v1>
- 2021 - Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, Bruno Ventelou, et al.. Population preferences for inclusive COVID-19 policy responses. The Lancet Public Health, 2021, 6 (1), pp.e9. (10.1016/S2468-2667(20)30285-1). (hal-03047336)  
<https://hal.umontpellier.fr/hal-03047336v1>
- 2020 - Thierry Blayac, Bruno Ventelou, Dimitri Dubois, Marc Willinger, Phu Nguyen-Van, et al.. Quelles mesures sanitaires les Français sont-ils prêts à accepter ?. The Conversation France, 2020, pp.5. (hal-04974495)  
<https://hal.inrae.fr/hal-04974495v1>
- 2020 - Laté Ayao Lawson, Roberto Martino, Phu Nguyen-Van. Environmental convergence and environmental Kuznets curve : A unified empirical framework. Ecological Modelling, 2020, 437, 32 p. (10.1016/j.ecolmodel.2020.109289). (hal-03098130)  
<https://hal.science/hal-03098130v1>
- 2020 - Laté Ayao Lawson, Phu Nguyen-Van. Is there a peaceful cohabitation between human and natural habitats ? Assessing global patterns of species loss. Global Ecology and Conservation, 2020, 23, 20 p. (10.1016/j.gecco.2020.e01043). (hal-03098062)  
<https://hal.science/hal-03098062v1>
- 2020 - Nicolas Lampach, Phu Nguyen-Van, Nguyen To-The. Robustness analysis of organic technology adoption : evidence from Northern Vietnamese tea production. European Review of Agricultural Economics, 2020, 47 (2), pp.529-557. (10.1093/erae/jbz018). (hal-02533604)  
<https://hal.univ-lorraine.fr/hal-02533604v1>

- 2020 - Dimitri Dubois, Stefano Farolfi, van Phu Nguyen, Juliette Rouchier. Contrasting effects of information sharing on common-pool resource extraction behavior : experimental findings. PLoS ONE, 2020, 15 (10), pp.20. (10.1371/journal.pone.0240212). (hal-02951931)  
<https://hal.science/hal-02951931v1>
- 2019 - Benoît Dicharry, Phu Nguyen-Van, Thi Kim Cuong Pham. “The winner takes it all” or a story of the optimal allocation of the European Cohesion Fund. European Journal of Political Economy, 2019, 59, pp.385-399. (10.1016/j.ejpoleco.2019.05.003). (hal-02514874)  
<https://hal.univ-lorraine.fr/hal-02514874v1>
- 2019 - Phu Nguyen-Van, Thi Kim Cuong Pham, Duc-Anh Le. Productivity and public expenditure : a structural estimation for Vietnam’s provinces. Asia-Pacific Journal of Regional Science, 2019, 3 (1), pp.95-120. (10.1007/s41685-018-0085-1). (hal-02481650)  
<https://hal.univ-lorraine.fr/hal-02481650v1>
- 2019 - Benoît Dicharry, Phu Nguyen-Van, Thi Kim Cuong Pham. La politique de cohésion de l’UE et la convergence économique. Bulletin de l’Observatoire des politiques économiques en Europe, 2019, 41 (2), pp.5-11. (hal-03999886)  
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- 2019 - Cuong Le Van, van Phu Nguyen, Amélie Barbier-Gauchard, Duc-Anh Le. Government expenditure, external and domestic public debt, and economic growth. Journal of Public Economic Theory, 2019, 21 (1), pp.116-134. (10.1111/jpet.12324). (hal-02093378)  
<https://hal.science/hal-02093378v1>
- 2019 - Thi Kim Cuong Pham, Phu Nguyen-Van, Thanh Tam Nguyen-Huu, Thi Anh-Dao Tran, Noukignon Kone. Subjective well-being and social comparison : a comparative study on rural Thailand and Vietnam. Revue d’économie politique, 2019, 129 (6), pp.993-1029. (10.3917/redp.296.0993). (hal-02456599)  
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- 2018 - Dimitri Dubois, Stefano Farolfi, Phu Nguyen-Van, Juliette Rouchier. Information sharing is not always the right option when it comes to CPR extraction management : experimental finding. 2018. (hal-01947419)  
<https://hal.umontpellier.fr/hal-01947419v1>
- 2018 - Patrick Guillaumont, Phu Nguyen-Van, Thi Kim Cuong Pham, Laurent Wagner. Equal opportunity and poverty reduction : how aid should be allocated?. 2018. (hal-01907483)  
<https://hal.science/hal-01907483v1>
- 2018 - Dimitri Dubois, Stefano Farolfi, Phu Nguyen-Van, Juliette Rouchier. Information sharing is not always the right option for CPR extraction management. ASFEE. Nice : ASFEE, 19 p. International conference of the Fench Association of Experimental Economics (ASFEE 2018), Jun 2018, Nice, France. (hal-04564607)  
<https://hal.inrae.fr/hal-04564607v1>
- 2017 - Manos Antoninis, Nadir Altinok, Phu Nguyen-Van. Smarter Teachers, Smarter Pupils ? Some New Evidence from Sub-Saharan Africa. 2017. (halshs-01671709)  
<https://shs.hal.science/halshs-01671709v1>
- 2017 - Benoît Dicharry, Phu Nguyen-Van, Thi Kim Cuong Pham. Les critères d’allocation du Fonds de Cohésion sont-ils respectés ?. Bulletin de l’Observatoire des politiques économiques en Europe, 2017, 37 (4), pp.25-28. (hal-03999889)  
<https://hal.science/hal-03999889v1>



- 2017 - Phu Nguyen-Van, Thi Kim Cuong Pham. Croissance économique et taille du secteur public. Bulletin de l'Observatoire des politiques économiques en Europe, 2017, 36 (4), pp.21-24. (hal-03999890)  
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- 2017 - Phu Nguyen-Van, Cyrielle Poiraud, Nguyen To-The. Modeling farmers' decisions on tea varieties in Vietnam: a multinomial logit analysis. Agricultural Economics, 2017, 48 (3), pp.291-299. (10.1111/agec.12334). (hal-02166836)  
<https://hal.univ-lorraine.fr/hal-02166836v1>
- 2016 - Phu Nguyen-Van, Nguyen To-The. Technical efficiency and agricultural policy: evidence from the tea production in Vietnam. Review of Agricultural, Food and Environmental Studies, 2016, 97 (3), pp.173-184. (10.1007/s41130-016-0026-1). (hal-03114742)  
<https://hal.science/hal-03114742v1>
- 2016 - Manh Hung Nguyen, Van Phu Nguyen. Optimal endogenous growth with natural resources: Theory and evidence. Macroeconomic Dynamics, 2016, 20 (8), pp.2173-2209. (10.1017/S1365100515000061). (hal-01540987)  
<https://hal.science/hal-01540987v1>
- 2016 - Florian Grosset, Phu Nguyen-Van. Consommation d'énergie et croissance économique en Afrique subsaharienne. Mondes en Développement, 2016, 176 (4), pp.25 - 42. (10.3917/med.176.0025). (hal-01725253)  
<https://hal.univ-lorraine.fr/hal-01725253v1>
- 2016 - Théophile Azomahou, Micheline Goedhuys, Phu Nguyen-Van. A Structural Nonparametric Reappraisal of the co2 Emissions–Income Relationship. Revue Economique, 2016, 67 (1), pp.167-174. (10.3917/reco.pr2.0061). (hal-01722964)  
<https://hal.univ-lorraine.fr/hal-01722964v1>
- 2016 - Bertrand Koebel, Anne-Laure Levet, Phu Nguyen-Van, Indradev Purohoo, Ludovic Guinard. Productivity, resource endowment and trade performance of the wood product sector. Journal of Forest Economics, 2016, 22, pp.24 - 35. (10.1016/j.jfe.2015.10.004). (hal-01723205)  
<https://hal.univ-lorraine.fr/hal-01723205v1>
- 2016 - Raphaële Préget, Phu Nguyen Van, Marc Willinger. Who are the voluntary leaders? Experimental evidence from a sequential contribution game. Theory and Decision, 2016, First online: 11 May 2016 (4), (10.1007/s11238-016-9550-3). (hal-01300195)  
<https://hal.science/hal-01300195v1>
- 2015 - Caroline Mothe, Uyen T. Nguyen-Thi, Phu Nguyen Van. Assessing complementarity in organizational innovations for technological innovation: the role of knowledge management practices. Applied Economics, 2015, 47 (29), pp.3040-30588. (10.1080/00036846.2015.1011320). (hal-01293882)  
<https://hal.univ-grenoble-alpes.fr/hal-01293882v1>
- 2015 - Florian Grosset, Roberto Martino, Phu Nguyen-Van. Critères de convergence, dérèglementation du marché du travail et performance économique des régions européennes. Bulletin de l'Observatoire des politiques économiques en Europe, 2015, 33, pp.3-6. (hal-01741099)  
<https://hal.univ-lorraine.fr/hal-01741099v1>
- 2015 - Phu Nguyen-Van, The Nguyen To. Efficacité technique des producteurs de thé au nord-est du Vietnam: le rôle de la politique de promotion agricole. Cahiers d'études vietnamiennes, 2015, 24, pp.45-59. (hal-01741093)  
<https://hal.univ-lorraine.fr/hal-01741093v1>



- 2015** - Caroline Mothe, Thu Nguyen Nguyen Thi, Phu Nguyen-Van. Complementarities in organizational innovation practices: evidence from French industrial firms Complementarities in organizational innovation practices: evidence from French industrial firms. *Economics of Innovation and New Technology*, 2015, 24 (6), pp.569-595. (10.1080/10438599.2014.949416). (hal-01293802) <https://hal.univ-grenoble-alpes.fr/hal-01293802v1>
- 2014** - Phu Nguyen-Van, The Nguyen To. Agricultural extension and technical efficiency of tea production in northeastern Vietnam. 2014. (hal-01725580) <https://hal.univ-lorraine.fr/hal-01725580v1>
- 2013** - Phu Nguyen-Van, Thi Kim Cuong Pham. Endogenous fiscal policies, environmental quality, and status-seeking behavior. *Ecological Economics*, 2013, 88, pp.32 - 40. (10.1016/j.ecolecon.2012.10.021). (hal-01748558) <https://hal.univ-lorraine.fr/hal-01748558v1>
- 2012** - Raphaële Préget, Phu Nguyen - Van, Marc Willinger. Who are the voluntary leaders? Experimental evidence from a sequential contribution game. 18th International Panel Data Conference, Banque de France, Jul 2012, Paris, France. (hal-02927575) <https://hal.inrae.fr/hal-02927575v1>
- 2012** - Raphaële Préget, Phu Nguyen - Van, Marc Willinger. Who are the voluntary leaders? Experimental evidence from a sequential contribution game. 3. Annual Meeting of the French Experimental Economics Association, Association Française d'Economie Expérimentale (ASFEE). FRA., May 2012, Montpellier, France. 22 p. (hal-02804774) <https://hal.inrae.fr/hal-02804774v1>
- 2012** - Raphaële Préget, Phu Nguyen - Van, Marc Willinger. Who are the voluntary leaders? Experimental evidence from a sequential contribution game. 2012. (hal-02811500) <https://hal.inrae.fr/hal-02811500v1>
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